

## WORK EXPERIENCE

# SAM SINN, CPA, CA

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*Enthusiastic finance leader driven by mastery and excellence seeking to transform businesses by applying a problem-solving mindset and empowering people using technology.*

### SKILLS SUMMARY

- ✓ Committed and strong collaborator
- ✓ Creates efficiencies by automating processes
- ✓ Executes timely project planning to delivery
- ✓ Fluent and efficient with Microsoft Office Suite
- ✓ Leads by investing in people development
- ✓ Connects by building genuine relationships

### SYSTEMS EXPERIENCE

- ✓ Microsoft Dynamics Business Central 365
- ✓ Quickbooks
- ✓ Xero
- ✓ Sage
- ✓ Hyperion
- ✓ Great Plains

### EDUCATION

*Chartered Professional Accountants of Ontario*  
» Designated Chartered Accountant

*University of Ontario Institute of Technology*  
» Bachelor of Commerce (Honours)  
» President's List (GPA 3.8+)

## GRACEMED

OAKVILLE, ON

### Director, Financial Planning & Transformation

[Oct 2022 - Current]

- ✧ Created consolidated budget (\$30M revenue) for 11 clinics and 7 departments
- ✧ Implemented refreshable B2A reporting and built cashflow projections
- ✧ Modeled practitioner compensation scenario analyses for contract negotiations
- ✧ Executed standardized pricing across all clinics increasing revenue by >15%
- ✧ Designed automated scorecards for operational KPI tracking and reporting
- ✧ Optimized ERP by consolidating chart of accounts and re-building reporting

### Director, Finance

[Jul 2020 – Sep 2022]

- ✧ Developed playbook for asset/share acquisitions, lead 8 integrations (\$40M PP)
- ✧ Presented financials, cashflow and liquidity updates to Board of Directors
- ✧ Supported organizational expansion from 4 to 12 operating companies
- ✧ Prioritized internal growth by hiring for longevity and internally promoting
- ✧ Executed legal re-org transitioning from corporation to limited partnership
- ✧ Lead payroll function (approx. 250 employees / \$7M annual salaries)
- ✧ Initiated RFP, negotiations, setup and roll-out of employee benefits program
- ✧ Supported CFO in treasury function and all matters relating to financing
- ✧ Grew finance team from 3 to 8 members to set up for rapid scaling
- ✧ Consolidated vendor accounts to lower costs of medical supplies and inventory
- ✧ Managed credit facility arrangements and external financing
- ✧ Assisted with due diligence (quality of earnings, private equity funding)
- ✧ Set up financial reporting month-end reconciliations and closing processes
- ✧ Responsible for company-wide insurance policies, bank covenant reporting
- ✧ Created consolidation (5 legal entities), financial statements and notes
- ✧ Executed audit, HST calculations and income tax provisions & filings
- ✧ Provided executive team with KPI reporting by manipulating system reports

## NAMASTE TECHNOLOGIES

TORONTO, ON

### Manager, Finance

[Nov 2018 – Jul 2020]

- ✧ Presented financial modelling & pro-formas for strategic initiatives to exec team
- ✧ Built scenario and break-even analyses, pay-back periods, pro-forma statements
- ✧ Managed month-end close; reviewed reconciliations, analytics, journals
- ✧ Coordinated quarterly inventory counts for international warehouses
- ✧ Delivered new policy presentations to entire company to improve processes
- ✧ Reviewed quarterly financial statements and prepared disclosures (IFRS)
- ✧ Produced consolidated weekly cashflow forecast reporting to Board
- ✧ Coordinated with auditors to facilitate timely completion of audit
- ✧ Prepared MD&A with supporting analysis of quarterly operational movements
- ✧ Automated equity process by implementing options tracking in Solium (system)
- ✧ Owned equity administration, accounting (share capital) and reporting process

## PWC

TORONTO, ON

### Senior Associate

[Aug 2016 – Jul 2018]

- ✧ Planned & executed high-risk PCAOB/SOX compliance public and private audits
- ✧ Industries include: mining, consumer goods, scale-up incubators, manufacturing
- ✧ Optimized audit process by sharing efficient excel utility skills with colleagues
- ✧ Shared new updates on industry and reporting standards (PCAOB, IFRS)

### Associate

[May 2013 – Jul 2016]

- ✧ Performed client walkthrough meetings of key business and reporting cycles
- ✧ Tested internal controls and proposed valuable process improvements
- ✧ Compiled detailed analytics to identify risk areas and potential adjustments